

## MAPLE LEAF FOODS INC.

**Financial Statements** For the Third Quarter Ended September 30, 2021

## **Consolidated Interim Financial Statements**

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## **Consolidated Interim Balance Sheets**

(In thousands of Canadian dollars) (Unaudited)	Notes	As at Se	eptember 30, 2021	As at S	eptember 30, 2020	As at December 31 2020		
ASSETS							(Audited)	
Current assets								
Cash and cash equivalents		\$	73,468	\$	178,190	\$	100,828	
Accounts receivable	3		200,544		136,827		159,750	
Notes receivable	3		69,455		32,107		31,550	
Inventories	4		432,502		401,339		398,070	
Biological assets	5		131,257		121,828		125,648	
Income taxes recoverable			1,830		_		1,830	
Prepaid expenses and other assets			34,373		50,156		64,517	
Assets held for sale					734		575	
		\$	943,429	\$	921,181	\$	882,768	
Property and equipment			2,110,055		1,576,653		1,721,487	
Right-of-use assets			173,879		230,771		222,705	
Investments			22,731		16,398		15,910	
Other long-term assets			9,304		10,121		9,568	
Deferred tax asset			31,822		5,900		14,070	
Goodwill			651,295		661,599		652,501	
Intangible assets			374,066		351,587		341,196	
Total assets		\$	4,316,581	\$	3,774,210	\$	3,860,205	
LIABILITIES AND EQUITY								
Current liabilities								
Accounts payable and accruals		\$	531,703	\$	468,113	\$	501,529	
Current portion of provisions	6		773		2,710		1,529	
Current portion of long-term debt	7		5,279		937		900	
Current portion of lease obligations			38,664		41,797		79,601	
Income taxes payable			31,592		3,482		27,639	
Other current liabilities			56,966		35,572		55,849	
		\$	664,977	\$	552,611	\$	667,047	
Long-term debt	7		1,157,736		712,147		745,048	
Lease obligations			149,475		207,072		160,636	
Employee benefits			91,063		183,563		188,946	
Provisions	6		44,504		43,773		44,230	
Other long-term liabilities			4,742		18,303		11,918	
Deferred tax liability			137,030		117,622		109,916	
Total liabilities		\$	2,249,527	\$	1,835,091	\$	1,927,741	
Shareholders' equity								
Share capital	8	\$	847,013	\$	845,986	\$	838,969	
Retained earnings			1,234,975		1,121,233		1,124,973	
Contributed surplus			11,694		8,708		5,866	
Accumulated other comprehensive loss			(7,890)		(12,878)		(13,414)	
Treasury stock			(18,738)		(23,930)		(23,930)	
Total shareholders' equity		\$	2,067,054	\$	1,939,119	\$	1,932,464	
Total liabilities and equity		\$	4,316,581	\$	3,774,210	\$	3,860,205	

## Consolidated Interim Statements of Net Earnings

(In thousands of Canadian dollars, except share amounts)		Three months ended September				30, Nine months ended September 3			
(Unaudited)	Notes		2021		2020		2021		2020
Sales		\$	1,188,643	\$	1,057,169	\$	3,400,587	\$	3,174,510
Cost of goods sold			1,000,485		829,055		2,883,819		2,651,723
Gross profit		\$	188,158	\$	228,114	\$	516,768	\$	522,787
Selling, general and administrative expenses			120,263		127,165		347,067		363,899
Earnings before the following:		\$	67,895	\$	100,949	\$	169,701	\$	158,888
Restructuring and other related costs	6		840		1,732		3,698		3,070
Other (income) expense			(965)		1,378		7,194		7,866
Earnings before interest and income taxes		\$	68,020	\$	97,839	\$	158,809	\$	147,952
Interest expense and other financing costs	10		5,683		7,474		16,362		23,434
Earnings before income taxes		\$	62,337	\$	90,365	\$	142,447	\$	124,518
Income tax expense			17,858		24,389		41,502		36,595
Net earnings		\$	44,479	\$	65,976	\$	100,945	\$	87,923
Earnings per share attributable to common shareholders:	11								
Basic earnings per share		\$	0.36	\$	0.54	\$	0.82	\$	0.72
Diluted earnings per share		\$	0.35	\$	0.53	\$	0.80	\$	0.71
Weighted average number of shares (millions):	11								
Basic			123.5		123.2		123.4		123.2
Diluted			125.5		124.6		125.7		124.3

# Consolidated Interim Statements of Other Comprehensive Income (Loss)

(In thousands of Canadian dollars)	Three	months ende	d Sept	ember 30,	Nine months ended September 30,			
(In indusarius of Canadian donars) (Unaudited)		2021		2020		2021		2020
Net earnings	\$	44,479	\$	65,976	\$	100,945	\$	87,923
Other comprehensive income (loss)								
Actuarial gains (losses) that will not be reclassified to profit or loss (Net of tax of \$0.9 million and \$25.8 million; 2020: \$0.2 million and \$15.4 million)	\$	2,556	\$	(677)	\$	75,717	\$	(44,963)
Items that are or may be reclassified subsequently to profit or loss:								
Change in fair value of investments (Net of tax of \$1.0 million and \$1.0 million; 2020: \$0.0 million and \$0.0 million)	\$	2,945	\$	_	\$	2,945	\$	_
Change in accumulated foreign currency translation adjustment (Net of tax of \$0.0 million and \$0.0 million; 2020: \$0.0 million and \$0.0 million)		6,267		(4,885)		(3,883)		8,652
Change in foreign exchange on long-term debt designated as a net investment hedge (Net of tax of \$1.1 million and \$0.4 million; 2020: \$0.8 million and \$1.2 million)		(5,456)		4,413		1,826		(6,887)
Change in cash flow hedges (Net of tax of \$0.7 million and \$1.7 million; 2020: \$0.5 million and \$6.1 million)		(2,157)		1,383		4,636		(17,436)
Total items that are or may be reclassified subsequently to profit or loss	\$	1,599	\$	911	\$	5,524	\$	(15,671)
Total other comprehensive income (loss)	\$	4,155	\$	234	\$	81,241	\$	(60,634)
Comprehensive income	\$	48,634	\$	66,210	\$	182,186	\$	27,289

## Consolidated Interim Statements of Changes in Total Equity

					Accumulated other comprehensiv income (loss) <sup>(i)</sup>				
(In thousands of Canadian dollars) (Unaudited)	Notes	Share capital	Retained earnings	Contributed surplus	Foreign currency translation adjustment	Unrealized gains and losses on cash flow hedges	Unrealized gains on fair value of investments	Treasury stock	Total equity
Balance at December 31, 2020		\$ 838,969	1,124,973	5,866	3,002	(16,416)	_	(23,930)	\$1,932,464
Net earnings		_	100,945	_	_	_	_	_	100,945
Other comprehensive income (loss) <sup>(ii)</sup>		_	75,717	_	(2,057)	4,636	2,945	_	81,241
Dividends declared (\$0.54 per share)		_	(66,660)	_	_	_	_	_	(66,660)
Share-based compensation expense	12	_	_	17,738	_	_	_	_	17,738
Deferred taxes on share-based compensation		_	_	(450)	_	_	_	_	(450)
Exercise of stock options		8,711	_	_	_	_	_	_	8,711
Settlement of share-based compensation		_	_	(9,679)	_	_	_	5,192	(4,487)
Change in obligation for repurchase of shares	8	(667)	_	(1,781)	_	_	_	_	(2,448)
Balance at September 30, 2021		\$ 847,013	1,234,975	11,694	945	(11,780)	2,945	(18,738)	\$2,067,054

### Accumulated other comprehensive

				-	income (loss) <sup>(//</sup>				
(In thousands of Canadian dollars) (Unaudited)	Notes	Share capital	Retained earnings	Contributed surplus	Foreign currency translation adjustment	Unrealized gains and losses on cash flow hedges	Unrealized gains on fair value of investments	Treasury stock	Total equity
Balance at December 31, 2019		\$ 840,005	1,137,450	_	4,274	(1,481)	_	(30,378)	\$1,949,870
Net earnings		_	87,923	_	_	_	_	_	87,923
Other comprehensive income (loss) <sup>(ii)</sup>		_	(44,963)	_	1,765	(17,436)	_	_	(60,634)
Dividends declared (\$0.48 per share)		_	(59,177)	_	_	_	_	_	(59,177)
Share-based compensation expense	12	_	_	12,161	_	_	_	_	12,161
Deferred taxes on share-based compensation		_	_	400	_	_	_	_	400
Exercise of stock options		1,012	_	_	_	_	_	_	1,012
Settlement of share-based compensation		_	_	(9,738)	_	_	_	6,448	(3,290)
Change in obligation for repurchase of shares		4,969	_	5,885	_	_	_	_	10,854
Balance at September 30, 2020		\$ 845,986	1,121,233	8,708	6,039	(18,917)	_	(23,930)	\$1,939,119

(i) Items that are or may be subsequently reclassified to profit or loss.

(ii) Included in other comprehensive income (loss) is the change in actuarial gains and losses that will not be reclassified to profit or loss and has been reclassified to retained earnings.

## Consolidated Interim Statements of Cash Flows

(In thousands of Canadian dollars)		Three	months ende	d Sept	tember 30,	Nine	months ende	d Sep	tember 30,
(Unaudited)	Notes		2021		2020 <sup>(i)</sup>		2021		2020 <sup>(i)</sup>
CASH PROVIDED BY (USED IN):									
Operating activities									
Net earnings		\$	44,479	\$	65,976	\$	100,945	\$	87,923
Add (deduct) items not affecting cash:									
Change in fair value of biological assets	5		(6,630)		(40,176)		6,779		1,159
Depreciation and amortization			47,800		48,699		148,201		145,242
Share-based compensation	12		8,509		4,320		17,738		12,161
Deferred income taxes			(7,824)		19,432		(17,694)		12,535
Income tax current			25,682		4,957		59,196		24,060
Interest expense and other financing costs	10		5,683		7,474		16,362		23,434
Loss (gain) on sale of long-term assets			1,226		(2,724)		1,919		(2,158)
Asset impairment			_		(18)		436		1,554
Change in fair value of non-designated			6.040				(0.075)		
derivatives			6,042		(23,693)		(2,375)		(11,027)
Change in net pension obligation			3,620		2,059		3,594		6,478
Net income taxes paid			(10,545)		(12,807)		(57,248)		(21,151)
Interest paid, net of capitalized interest	10		(5,373)		(8,536)		(16,766)		(23,108)
Change in provision for restructuring and other related costs	6		(156)		(90)		(224)		(2,776)
Change in derivatives margin			4,888		19,194		4,492		7,400
Other			(4,631)		3,386		(5,989)		4,905
Change in non-cash operating working capital			23,994		47,749		(122,865)		(30,087)
Cash provided by operating activities		\$	136,764	\$	135,202	\$	136,501	\$	236,544
Investing activities									
Additions to long-term assets		\$	(136,346)	\$	(75,167)	\$	(458,586)	\$	(253,085)
Interest paid and capitalized	10		(5,916)		(2,235)		(14,525)		(5,246)
Acquisition of business	15		(1,777)		—		(41,928)		—
Proceeds from sale of long-term assets			—		36,846		768		36,854
Purchase of investments			(3,184)		(100)		(3,184)		(14,053)
Proceeds from legal settlement			20,822		_		20,822		_
Cash used in investing activities		\$	(126,401)	\$	(40,656)	\$	(496,633)	\$	(235,530)
Financing activities									
Dividends paid		\$	(22,285)	\$	(19,871)	\$	(66,660)	\$	(59,177)
Net increase in long-term debt	7		29,333		1,018		419,055		165,740
Payment of lease obligation			(9,125)		(8,971)		(27,806)		(27,085)
Exercise of stock options			6,782		239		8,711		1,012
Payment of financing fees			(478)		_		(528)		(599)
Cash provided by (used in) financing activities		\$	4,227	\$	(27,585)	\$	332,772	\$	79,891
Increase (decrease) in cash and cash equivalents		\$	14,590	\$	66,961	\$	(27,360)	\$	80,905
Cash and cash equivalents, beginning of period			58,878		111,229		100,828		97,285
Cash and cash equivalents, end of period		\$	73,468	\$	178,190	\$	73,468	\$	178,190

<sup>(i)</sup> Certain comparative figures have been restated to conform with current year presentation.

## Notes to the Consolidated Interim Financial Statements

(Tabular amounts in thousands of Canadian dollars unless otherwise indicated) Three and Nine Months Ended September 30, 2021 and 2020

#### 1. THE COMPANY

Maple Leaf Foods Inc. ("Maple Leaf Foods" or the "Company") is a company with a vision to be the most sustainable protein company on earth, responsibly producing food products under leading brands including Maple Leaf®, Maple Leaf Prime®, Maple Leaf Natural Selections®, Schneiders®, Schneiders® Country Naturals®, Mina®, Greenfield Natural Meat Co.®, Lightlife® and Field Roast™. The Company's portfolio includes prepared meats, ready-to-cook and ready-to-serve meals, snacks kits, valued-added fresh pork and poultry, and plant protein products. The address of the Company's registered office is 6985 Financial Dr., Mississauga, Ontario, L5N 0A1, Canada. The unaudited condensed consolidated interim financial statements ("Consolidated Interim Financial Statements") of the Company as at and for the three and nine months ended September 30, 2021 include the accounts of the Company and its subsidiaries. The Company's results are organized into two segments: the Meat Protein Group and the Plant Protein Group.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

The Consolidated Interim Financial Statements should be read in conjunction with the Company's 2020 annual audited consolidated financial statements ("2020 Consolidated Financial Statements").

#### (a) Statement of Compliance

The Consolidated Interim Financial Statements have been prepared in accordance with International Accounting Standard ("IAS") 34 *Interim Financial Reporting* ("IAS 34") as issued by the International Accounting Standards Board ("IASB") and using the accounting policies, determination of significant estimates and judgments, and corresponding accounting treatments consistent with the Company's 2020 Consolidated Financial Statements, except for new standards adopted during the nine months ended September 30, 2021 as described below.

The Consolidated Interim Financial Statements were authorized for issue by the Board of Directors on November 3, 2021.

#### (b) Accounting Standards Adopted During the Period

Beginning on January 1, 2021, the Company adopted certain International Financial Reporting Standards ("IFRS") and amendments. As required by IAS 34 and IAS 8 *Accounting Policies, Changes in Accounting Estimates and Errors*, the nature and the effect of these changes are disclosed below:

#### Interest Rate Benchmark Reform - Phase 2

Beginning January 1, 2021, the Company adopted the amendments to IFRS 9 *Financial Instruments* ("IFRS 9"), IAS 39 *Financial Instruments: Recognition and Measurement* ("IAS 39"), IFRS 7 *Financial Instruments: Disclosures* ("IFRS 7"), IFRS 4 *Insurance Contracts* ("IFRS 4") and IFRS 16 *Leases* ("IFRS 16") to address issues that affect financial reporting after the reform of an interest rate benchmark, including its replacement with alternative benchmark rates. The amendments relate to modification of financial assets, financial liabilities and lease liabilities, specific hedge accounting requirements, and disclosure requirements in applying IFRS 7 to accompany the amendments regarding modifications and hedge accounting. The adoption of the amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16 did not have a material impact on the Company's Consolidated Financial Statements.

#### (c) Accounting Pronouncements Issued But Not Yet Effective

#### Onerous Contracts - Cost of Fulfilling a Contract

On May 14, 2020, the IASB issued an amendment to IAS 37 *Provisions, Contingent Liabilities and Contingent Assets.* The amendment specifies that the 'cost of fulfilling' a contract comprises the 'costs that relate directly to the contract'. Costs that relate directly to the contract can either be incremental costs of fulfilling that contract or an allocation of other costs that relate directly to fulfilling that contract. The amendment is effective on January 1, 2022 and is to be applied prospectively. The extent of the impact of the adoption of the amendment has not yet been determined.

#### Annual Improvements to IFRS (2018-2020) Cycle

On May 14, 2020, the IASB issued narrow-scope amendments to three standards as part of its annual improvement process. Amendments were made to clarify which fees an entity includes when it applies the '10 per cent' test in assessing whether to derecognize a financial liability in accordance with IFRS 9. The amendments also remove the requirement in IAS 41 *Agriculture* for entities to exclude taxation cash flows when measuring the fair value of a biological asset using a present value technique. Lastly, an amendment was made to IFRS 1 *First-time Adoption of International Financial Reporting Standards* for subsidiaries as a first-time adopter. These amendments are effective on January 1, 2022 and are to be applied prospectively. The extent of the impact of the adoption of these standards has not yet been determined.

#### Classification of Liabilities as Current or Non-current

On January 23, 2020, an amendment was issued to IAS 1 *Presentation of Financial Statements* to address inconsistencies with how entities classify current and non-current liabilities. The amendment serves to address whether debt and other liabilities with an uncertain settlement date should be classified as current or non-current in the consolidated balance sheets. This amendment is effective on January 1, 2023. The Company intends to adopt this amendment in its Consolidated Financial Statements for the annual period beginning January 1, 2023. The extent of the impact of the adoption of this amendment has not yet been determined.

#### Definition of Accounting Estimates (Amendments to IAS 8)

On February 12, 2021, the IASB issued *Definition of Accounting Estimates (Amendments to IAS 8)*. The amendments will require the disclosure of material accounting policy information rather than disclosing significant accounting policies and clarifies how to distinguish changes in accounting policies from changes in accounting estimates. The amendments are effective for annual periods beginning on or after January 1, 2023. The Company intends to adopt this amendment in its Consolidated Financial Statements for the annual period beginning January 1, 2023. The extent of the impact of the adoption of this amendment has not yet been determined.

#### Disclosure Initiative – Accounting Policies (Amendments to IAS 1 and IFRS Practice Statement 2)

On February 12, 2021, the IASB issued *Disclosure Initiative – Accounting Policies (Amendments to IAS 1 and IFRS Practice Statement 2 Making Materiality Judgements)*. The amendments help companies provide useful accounting policy disclosures. The amendments are effective for annual periods beginning on or after January 1, 2023. The Company intends to adopt this amendment in its Consolidated Financial Statements for the annual period beginning January 1, 2023. The extent of the impact of the adoption of this amendment has not yet been determined.

#### Deferred Tax related to Assets and Liabilities arising from a Single Transaction (Amendments to IAS 12)

On May 7, 2021 the IASB issued *Deferred Tax related to Assets and Liabilities arising from a Single Transaction (Amendments to IAS 12).* The amendments narrowed the scope of the recognition exemption in paragraphs 15 and 24 of IAS 12 *Income Taxes* (recognition exemption) so that it no longer applies to transactions that, on initial recognition, give rise to equal taxable and deductible temporary differences. The amendments are effective for annual reporting periods beginning on or after January 1, 2023. The Company intends to adopt this amendment in its Consolidated Financial Statements for the annual period beginning January 1, 2023. The extent of the impact of the adoption of this amendment has not yet been determined.

All other IFRSs and amendments issued but not yet effective have been assessed by the Company and are not expected to have a material impact on the Consolidated Financial Statements.

#### **3. ACCOUNTS RECEIVABLE**

	As at Sept	ember 30,	As at Sept	ember 30,	As at Dec	ember 31,
		2021		2020		2020
Trade receivables	\$	170,697	\$	104,874	\$	116,297
Less: Allowance for doubtful accounts		(2,315)		(2,293)		(2,080)
Net trade receivables	\$	168,382	\$	102,581	\$	114,217
Other receivables:						
Commodity taxes receivable		16,326		13,552		17,590
Government receivable		4,838		9,762		11,424
Other		10,998		10,932		16,519
	\$	200,544	\$	136,827	\$	159,750

The aging of trade receivables is as follows:

	As at September 30,	As at September 30,	As at December 31,
	2021	2020	2020
Current	\$ 138,366	\$ 78,030	\$ 90,983
Past due 0-30 days	24,947	18,138	19,658
Past due 31-60 days	2,664	2,058	2,266
Past due > 60 days	4,720	6,648	3,390
	\$ 170,697	\$ 104,874	\$ 116,297

Trade receivables are impaired when their estimated future cash flows are less than their contractual cash flows. The amount of impairment takes into account the financial condition of the customers, delinquencies in payments, collaterals and credit insurance coverage on the trade receivables.

The Company has a three-year accounts receivable securitization facility (the "Securitization Facility") maturing July 19, 2022. The maximum cash advance available to the Company under the Securitization Facility is \$120.0 million (September 30, 2020: \$120.0 million; December 31, 2020: \$120.0 million). The Securitization Facility provides cash funding with a proportion of the Company's receivables being sold, and provides the Company with competitively priced financing and further diversifies its funding sources. Under the Securitization Facility, the Company has sold certain of its trade accounts receivable, with very limited recourse, to an unconsolidated third-party trust financed by an international financial institution with a long-term AA- debt rating, for cash and short-term notes back to the Company. The receivables are sold at a discount to face value based on prevailing money market rates. The Company retains servicing responsibilities for these receivables.

As at September 30, 2021, trade accounts receivable being serviced under this program amounted to \$168.7 million (September 30, 2020: \$150.5 million; December 31, 2020: \$134.8 million). In return for the sale of its trade receivables, the Company will receive cash of \$120.0 million (September 30, 2020: \$118.4 million; December 31, 2020: \$103.2 million) and notes receivable in the amount of \$48.7 million (September 30, 2020: \$32.1 million; December 31, 2020: \$31.6 million). The notes receivable are non-interest bearing and are settled on the settlement dates of the securitized accounts receivable. Due to the timing of receipts and disbursements, the Company may, from time to time, also record a receivable or payable related to the Securitization Facility. As at September 30, 2021, the Company recorded a net receivable in the amount of \$20.8 million (September 30, 2020: \$24.1 million net payable; December 31, 2020: \$16.8 million net payable) in notes receivables (September 30, 2020 and December 31, 2020: \$20.1 million and accruals).

The sale of trade receivables under the Securitization Facility are treated as a sale from an accounting perspective and as a result, trade receivables sold under this facility are derecognized from the unaudited condensed consolidated interim balance sheets ("Consolidated Interim Balance Sheets") as at September 30, 2021 and 2020 and the 2020 annual audited consolidated balance sheets as at December 31, 2020.

#### 4. INVENTORIES

	As at September	30,	As at September 3	0,	As at Dece	mber 31,
	20	)21	202	20		2020
Raw materials	\$ 69,8	18	\$ 66,02	21	\$	69,594
Work in process	39,9	78	37,74	5		33,149
Finished goods	239,5	75	217,16	61		217,041
Packaging	21,8	16	24,24	6		21,212
Spare parts	61,3	15	56,16	6		57,074
	\$ 432,5	02	\$ 401,33	39	\$	398,070

For the three months ended September 30, 2021, inventory in the amount of \$948.7 million (2020: \$781.2 million) was expensed through cost of goods sold.

For the nine months ended September 30, 2021, inventory in the amount of \$2,669.1 million (2020: \$2,363.7 million) was expensed through cost of goods sold.

As at September 30, 2021, inventories have been reduced by \$9.1 million (September 30, 2020: \$8.8 million; December 31, 2020: \$10.2 million) as a result of write-downs to net realizable value. The write-downs are included in the amount expensed through cost of goods sold.

#### 5. BIOLOGICAL ASSETS

The change in fair value of commercial hog stock for the three months ended September 30, 2021 was a gain of \$6.6 million (2020: gain of \$40.2 million) and was recorded in cost of goods sold.

The change in fair value of commercial hog stock for the nine months ended September 30, 2021 was a loss of \$6.8 million (2020: loss of \$1.2 million) and was recorded in cost of goods sold.

The fair value measures of commercial hog stock have been categorized as a Level 3 fair value based on inputs to the valuation techniques used. There were no transfers between levels for the three and nine months ended September 30, 2021 and September 30, 2020.

#### 6. PROVISIONS

			Restructuring provis	and related	
	Legal	- Environ- mental	Severance and other employee related costs	Site closing and other cash costs	Total
Balance at December 31, 2020 <sup>(i)</sup>	\$ 739	2,621	42,338	61	\$ 45,759
Charges	_	_	1,009	—	1,009
Reversals	_	(140)	(313)	—	(453)
Cash payments	_	(8)	(607)	(49)	(664)
Balance at March 31, 2021	\$ 739	2,473	42,427	12	\$ 45,651
Charges	_	_	717	37	754
Reversals	(89)	_	(340)	_	(429)
Cash payments	_	(13)	(522)	_	(535)
Balance at June 30, 2021	\$ 650	2,460	42,282	49	\$ 45,441
Charges	_	_	562	_	562
Reversals	_	_	(543)	_	(543)
Cash payments	_	(8)	(175)	_	(183)
Balance at September 30, 2021	\$ 650	2,452	42,126	49	\$ 45,277
Current					\$ 773
Non-current					44,504
Total at September 30, 2021					\$ 45,277

<sup>(i)</sup> Balance as at December 31, 2020, includes current portion of \$1.5 million and non-current portion of \$44.3 million.

			Restructuring provis		
	Legal	Environ- mental	Severance and other employee related costs	Site closing and other cash costs	Total
Balance at December 31, 2019	\$ 289	2,705	45,799	109	\$ 48,902
Charges	850	_	504		1,354
Reversals	_	_	(2,197)	_	(2,197)
Cash payments	_	(11)	(961)	_	(972)
Balance at March 31, 2020	\$ 1,139	2,694	43,145	109	\$ 47,087
Charges	_	_	1,276	—	1,276
Reversals	_	_	(657)	(33)	(690)
Cash payments	(400)	(61)	(763)	_	(1,224)
Balance at June 30, 2020	\$ 739	2,633	43,001	76	\$ 46,449
Charges		_	793	84	877
Reversals	_	_	(104)	_	(104)
Cash payments		(1)	(654)	(84)	(739)
Balance at September 30, 2020	\$ 739	2,632	43,036	76	\$ 46,483
Current					\$ 2,710
Non-current					43,773
Total at September 30, 2020					\$ 46,483

#### **Restructuring and Other Related Costs**

During the three months ended September 30, 2021, the Company recorded restructuring and other related costs of \$0.8 million (2020: \$1.7 million). This amount related to accelerated depreciation as a result of the previously announced future closures of the Brampton, Toronto and St. Mary's poultry plants. During the three months ended September 30, 2020, the amount consisted of accelerated depreciation of \$1.0 million, and severance and other employee costs of \$0.6 million as a result of the same announced closures. The remaining amount of \$0.1 million in 2020 was related to employee related costs for other organizational restructuring initiatives.

During the nine months ended September 30, 2021, the Company recorded restructuring and other related costs of \$3.7 million (2020: \$3.1 million). Of this amount, \$2.6 million (2020: \$3.3 million) related to accelerated depreciation and \$0.7 million (2020: reversals of \$0.3 million) related to severance and other employee costs as a result of the previously announced future closures of the Brampton, Toronto and St. Mary's poultry plants. The remaining \$0.4 million (2020: \$0.1 million) related to employee related costs for other organizational restructuring initiatives.

#### 7. LONG-TERM DEBT

	As at September 30	, As at Sept	tember 30,	As at Dec	ember 31,
	202	1	2020		2020
Revolving line of credit	\$ 470,000	\$	_	\$	50,000
U.S. term credit	335,318	}	354,623		337,544
Canadian term credit	350,000	)	350,000		350,000
Government loans	7,697	,	8,461		8,404
Total long-term debt	\$ 1,163,015	5 \$	713,084	\$	745,948
Current	\$ 5,279	\$	937	\$	900
Non-current	1,157,736	<b>i</b>	712,147		745,048
Total long-term debt	\$ 1,163,015	5 \$	713,084	\$	745,948

The Company has a syndicated credit facility (the "Credit Facility") consisting of a \$1,300.0 million unsecured committed revolving line of credit maturing April 30, 2024 and two unsecured committed term credit facilities for US\$265.0 million and \$350.0 million maturing April 30, 2024 and April 30, 2023, respectively. The Credit Facility can be drawn in Canadian or U.S. dollars and bears interest payable

monthly, based on Banker's Acceptance and Prime rates for Canadian dollar loans and the London Inter-bank Offered Rate ("Libor") for U.S. dollar loans. The Credit Facility is intended to meet the Company's funding requirements for capital investments in addition to providing appropriate levels of liquidity for general corporate purposes. On December 11, 2019, the Company amended the Credit Facility to reduce interest paid upon achievement of certain sustainability targets. Subsequent to the issuance of the Company's 2020 Sustainability Report, the Company successfully achieved these sustainability targets. This reduction will take effect in the fourth quarter of 2021. There is no penalty for not achieving the targets. In addition to term credit, as at September 30, 2021 the Company had drawn letters of credit of \$8.1 million on the Credit Facility (September 30, 2020: \$6.7 million; December 31, 2020: \$6.4 million).

The Credit Facility requires the maintenance of certain covenants. As at September 30, 2021, the Company was in compliance with all of these covenants.

The Company has additional uncommitted credit facilities for issuing letters of credit up to a maximum of \$125.0 million (September 30, 2020: \$125.0 million; December 31, 2020: \$125.0 million). As at September 30, 2021, \$66.8 million in letters of credit had been issued thereon (September 30, 2020: \$78.5 million; December 31, 2020: \$67.0 million).

The Company has various government loans on specific projects, with contractual interest rates ranging from non-interest bearing to 2.9% per annum (September 30, 2020: 0.0% to 2.9%; December 31, 2020: 0.0% to 2.9%). These specific facilities are repayable over various terms and are maturing from 2022 to 2032. As at September 30, 2021, \$7.7 million (September 30, 2020: \$8.5 million; December 31, 2020: \$8.4 million) was outstanding. All of these facilities are committed.

The following table reconciles the changes in cash flows from financing activities for long-term debt for the period in the respective years:

	Three m	onths ended	d Sept	ember 30,	Nine n	nonths ended	d Sept	ember 30,
		2021		2020		2021		2020
Total long-term debt, beginning of period	\$ <sup>-</sup>	1,127,100	\$	717,910	\$	745,948	\$	539,328
Revolving and term credit facilities - net drawings	\$	30,000	\$		\$	420,000	\$	165,000
Government loans - new issuance		_		1,684		_		1,684
Government loans - repayments		(667)		(666)		(945)		(944)
Total cash flow from long-term debt financing activities	\$	29,333	\$	1,018	\$	419,055	\$	165,740
Foreign exchange revaluation	\$	6,506	\$	(5,539)	\$	(2,226)	\$	8,162
Other non-cash changes		76		(305)		238		(146)
Total non-cash changes	\$	6,582	\$	(5,844)	\$	(1,988)	\$	8,016
Total long-term debt, end of period	\$ 1	1,163,015	\$	713,084	\$	1,163,015	\$	713,084

#### 8. SHARE CAPITAL

#### Share Repurchase

On May 20, 2021 the Toronto Stock Exchange ("TSX") accepted the Company's notice of intention to commence a Normal Course Issuer Bid ("NCIB"), allowing the Company to repurchase, at its discretion, up to 7.5 million common shares in the open market or as otherwise permitted by the TSX, subject to the normal terms and limitations of such bids. Common shares purchased by the Company are cancelled. The program commenced on May 25, 2021 and will terminate on May 24, 2022, or on such earlier date as the Company completes its purchases pursuant to the notice of intention. Under this bid, during the three and nine months ended September 30, 2021, no shares were repurchased for cancellation.

On May 21, 2020 the TSX accepted the Company's notice of intention to commence an NCIB, allowing the Company to repurchase, at its discretion, up to 7.5 million common shares in the open market or as otherwise permitted by the TSX, subject to the normal terms and limitations of such bids. Common shares purchased by the Company are cancelled. The program commenced on May 25, 2020 and was terminated on May 24, 2021. Under this bid, during the nine months ended September 30, 2021, no shares were purchased for cancellation. During the three and nine months ended September 30, 2020, no shares were purchased for cancellation.

On May 17, 2019, the TSX accepted the Company's notice of intention to commence an NCIB, allowing the Company to repurchase, at its discretion, up to 7.5 million common shares in the open market or as otherwise permitted by the TSX, subject to the normal terms and limitations of such bids. Common shares purchased by the Company were cancelled. The program commenced on May 24, 2019 and was terminated on May 23, 2020. Under this bid, during the three and nine months ended September 30, 2020, no shares were purchased for cancellation.

The Company entered into an Automatic Share Purchase Plan ("ASPP") with a broker that allows the purchase of common shares for cancellation under the NCIB at any time during predetermined trading blackout periods. As at September 30, 2021, an obligation for the

repurchase of shares of \$32.3 million (September 30, 2020: \$14.5 million, December 31, 2020: \$29.8 million) was recognized under the ASPP.

#### 9. FINANCIAL INSTRUMENTS

The Company applies hedge accounting as appropriate and uses derivatives and other non-derivative financial instruments to manage its exposures to fluctuations in foreign exchange rates, interest rates, and commodity prices.

The fair values and notional amounts of derivative financial instruments as at September 30 are shown below:

		1	2021			2020					
	Notional		Fair value			Notional		Fa		/alu	е
	amount <sup>(i)</sup>		Asset <sup>(ii)</sup>	Li	iability <sup>(ii)</sup>		amount <sup>(i)</sup>		Asset <sup>(ii)</sup>		_iability <sup>(ii)</sup>
Cash flow hedges											
Foreign exchange contracts	\$ 14,340	\$	8	\$	220	\$	_	\$	_	\$	_
Interest rate swaps	\$ 470,318		_		11,023	\$	488,020		_		20,948
		\$	8	\$	11,243			\$		\$	20,948
Fair value hedges <sup>(iii)</sup>											
Foreign exchange contracts	\$ 50,326	\$	101	\$	651	\$	44,631	\$	162	\$	191
Commodity contracts	\$ 45,633		_		3,719	\$	44,654		_		1,086
		\$	101	\$	4,370			\$	162	\$	1,277
Derivatives not designated in a											
formal hedging relationship											
Foreign exchange contracts	\$ 265,038	\$	2,095	\$	1,168	\$	103,745	\$	219	\$	655
Commodity contracts	\$ 292,278		2,334		_	\$	139,330		9,567		1,165
		\$	4,429	\$	1,168			\$	9,786	\$	1,820
Total fair value		\$	4,538	\$	16,781			\$	9,948	\$	24,045
Current <sup>(ii)(iv)(v)</sup>		\$	4,538	\$	12,039			\$	9,948	\$	9,659
Non-current <sup>(ii)</sup>			—		4,742				_		14,386
Total fair value		\$	4,538	\$	16,781			\$	9,948	\$	24,045

<sup>(i)</sup> Unless otherwise stated, notional amounts are stated at the contractual Canadian dollar equivalent.

(ii) The current portion of derivative assets and liabilities are recorded in prepaid expenses and other assets and other current liabilities, respectively, in the Consolidated Interim Balance Sheets. The non-current portion of derivative assets and liabilities are recorded in other long-term assets and other long-term liabilities, respectively, in the Consolidated Interim Balance Sheets.

(iii) The carrying amount of the hedged items in the Consolidated Interim Balance Sheets are recorded at the inverse of the associated hedging instruments and are equal to the accumulated fair value hedge adjustments less hedge ineffectiveness.

<sup>(iv)</sup> Short-term derivatives will impact profit or loss at various dates within the next 12 months.

<sup>(v)</sup> As at September 30, 2021, the above fair value of current assets has been increased by \$2.2 million (September 30, 2020: decreased by \$7.4 million; December 31, 2020: increased by \$7.4 million), and the above fair value of current liabilities has been decreased by \$3.7 million (September 30, 2020: \$1.1 million; December 31, 2020: \$1.8 million) on the Consolidated Interim Balance Sheets, representing the difference in the fair market value of exchange traded commodity contracts and the initial margin requirements. The difference in margin requirements and fair market value is net settled in cash each day with the futures exchange and is recorded within cash and cash equivalents.

During the three months ended September 30, 2021, the Company recorded a pre-tax gain of \$0.3 million (2020: gain of \$11.2 million) on non-designated financial instruments held for trading.

During the nine months ended September 30, 2021, the Company recorded a pre-tax loss of \$9.2 million (2020: loss of \$29.1 million) on non-designated financial instruments held for trading.

During the three months ended September 30, 2021, the pre-tax amount of hedge ineffectiveness recognized in cost of goods sold was a gain of \$0.1 million (2020: gain of \$0.0 million).

During the nine months ended September 30, 2021, the pre-tax amount of hedge ineffectiveness recognized in cost of goods sold was a gain of \$0.1 million (2020: gain of \$0.1 million).

The table below sets out fair value measurements of derivative financial instruments as at September 30, 2021 using the fair value hierarchy:

	Level 1	Level 2	Level 3	Total
Assets:				
Foreign exchange contracts	\$ _	2,204	_	\$ 2,204
Commodity contracts <sup>(i)</sup>	_	1,167	_	1,167
	\$ —	3,371	_	\$ 3,371
Liabilities:				
Foreign exchange contracts	\$ 	2,039	_	\$ 2,039
Commodity contracts <sup>(i)</sup>	2,552	_	_	2,552
Interest rate swaps		11,023	_	11,023
	\$ 2,552	13,062	_	\$ 15,614

() Level 1 commodity contracts are net settled and recorded as a net asset or liability on the Consolidated Interim Balance Sheets.

There were no transfers between levels for the three and nine months ended September 30, 2021 and September 30, 2020.

Determination of fair value and the resulting hierarchy requires the use of observable market data whenever available and is consistent with the methodology used in the 2020 Consolidated Financial Statements. The classification of a financial instrument in the hierarchy is based upon the lowest level of input that is significant to the measurement of fair value. For financial instruments that are recognized at fair value on a recurring basis, the Company determines whether transfers have occurred between levels in the hierarchy by reassessing categorization at the end of each reporting period.

#### Accumulated other comprehensive income (loss)

The Company estimates that \$4.8 million, net of tax of \$1.7 million, of the unrealized loss included in accumulated other comprehensive income (loss) will be reclassified into net earnings within the next 12 months. The actual amount of this reclassification will be impacted by future changes in the fair value of financial instruments designated as cash flow hedges. The actual amount reclassified could differ from this estimated amount.

During the three months ended September 30, 2021, a gain of \$1.8 million, net of tax of \$0.6 million, was released to earnings from accumulated other comprehensive income (loss) and included in the net change for the year (2020: loss of \$1.2 million, net of tax of \$0.4 million).

During the nine months ended September 30, 2021, a gain of \$0.6 million, net of tax of \$0.2 million, was released to earnings from accumulated other comprehensive income (loss) and included in the net change for the year (2020: loss of \$2.3 million, net of tax of \$0.8 million).

As at September 30, 2021, the Company had US\$265.0 million (September 30, 2020: US\$265.0 million; December 31, 2020: US\$265.0 million) drawn on the Credit Facility (see Note 7) that is designated as a net investment hedge of the Company's U.S. operations. Foreign exchange gains and losses on the designated drawings are recorded in shareholders' equity in the foreign currency translation adjustment component of accumulated other comprehensive income and offset translation adjustments on the underlying net assets of the U.S. operations, which are also recorded in accumulated other comprehensive income (loss).

During the three months ended September 30, 2021, the loss on the net investment hedge recorded in other comprehensive income (loss) was \$5.5 million, net of tax of \$1.1 million (2020: gain of \$4.4 million, net of tax of \$0.8 million).

During the nine months ended September 30, 2021, the gain on the net investment hedge recorded in other comprehensive income (loss) was \$1.8 million, net of tax of \$0.4 million (2020: loss of \$6.9 million, net of tax of \$1.2 million).

#### **10. INTEREST EXPENSE AND OTHER FINANCING COSTS**

	Three m	onths ended	l Septe	mber 30,	Nine m	onths ended	d Septe	mber 30,
		2021		2020		2021		2020
Interest on borrowings from credit facility	\$	8,149	\$	5,064	\$	20,012	\$	14,952
Interest on lease obligations		1,560		2,100		5,433		6,467
Interest on securitized receivables		313		674		809		2,127
Interest on government loans		76		60		237		236
Deferred finance charges		416		459		1,265		1,263
Credit facility standby fees and other interest		1,085		1,352		3,131		3,635
	\$	11,599	\$	9,709	\$	30,887	\$	28,680
Interest paid and capitalized		(5,916)		(2,235)		(14,525)		(5,246)
	\$	5,683	\$	7,474	\$	16,362	\$	23,434

Interest paid during the three and nine months ended September 30, 2021 was \$11.3 million and \$31.3 million (2020: \$10.8 million and \$28.4 million).

#### **11. EARNINGS PER SHARE**

Basic earnings per share amounts are calculated by dividing the net earnings of the Company by the weighted average number of shares outstanding during the year.

Diluted earnings per share amounts are calculated by dividing the net earnings of the Company by the weighted average number of shares outstanding during the year, adjusted for the effects of potentially dilutive instruments.

The following table sets forth the calculation of basic and diluted earnings per share ("EPS"):

		2021				2020	
Three months ended September 30,	Net earnings	Weighted average number of shares <sup>(i)</sup>	EPS	Ne	t earnings	Weighted average number of shares <sup>(i)</sup>	EPS
Basic	\$ 44,479	123.5	\$ 0.36	\$	65,976	123.2	\$ 0.54
Stock options <sup>(ii)</sup>		2.0				1.4	
Diluted	\$ 44,479	125.5	\$ 0.35	\$	65,976	124.6	\$ 0.53
Nine months ended September 30,							
Basic	\$ 100,945	123.4	\$ 0.82	\$	87,923	123.2	\$ 0.72
Stock options <sup>(ii)</sup>		2.3				1.1	
Diluted	\$ 100,945	125.7	\$ 0.80	\$	87,923	124.3	\$ 0.71

(i) In millions.

(ii) Excludes the effect of approximately 3.4 million (2020: 2.4 million) options and performance shares that are anti-dilutive for the three months ended September 30, 2021 and 3.4 million (2020: 2.4 million) for the nine months ended September 30, 2021 that are anti-dilutive.

#### **12. SHARE-BASED PAYMENT**

#### **Stock Options**

A summary of the status of the Company's outstanding stock options during the nine months ended September 30 are presented below:

	2021	1	2020	)
	Options outstanding	Weighted average exercise price	Options outstanding	Weighted average exercise price
Outstanding at January 1	5,889,550	\$25.48	4,558,250	\$26.26
Granted	1,241,250	\$25.10	1,408,950	\$23.08
Exercised	(63,900)	\$21.26	—	\$ —
Forfeited	—	\$ —	(54,200)	\$31.39
Outstanding at March 31	7,066,900	\$25.45	5,913,000	\$25.46
Granted	10,500	\$25.10	—	\$ —
Exercised	(24,050)	\$23.04	(34,300)	\$22.53
Forfeited	(11,100)	\$28.38	(150)	\$23.08
Outstanding at June 30	7,042,250	\$25.46	5,878,550	\$25.47
Exercised	(334,400)	\$20.28	(11,800)	\$20.28
Outstanding at September 30	6,707,850	\$25.72	5,866,750	\$25.49
Options currently exercisable	4,142,350	\$26.26	3,539,875	\$25.40

All outstanding stock options vest and become exercisable over a period not exceeding five years (time vesting) from the date of grant. The outstanding options have a term of seven years.

At grant date, each option series is measured at fair value based on the Black-Scholes formula. Expected volatility is estimated by considering historic average share price volatility. The inputs used in this model for the options granted during the nine months ended September 30, 2021 and 2020 are shown in the table below<sup>(i)</sup>:

	Nine months ended Sep	ptember 30,
	2021	2020
Share price at grant date	\$26.38	\$22.80
Exercise price	\$25.10	\$23.08
Expected volatility	26.4%	23.3%
Option life (in years) <sup>(ii)</sup>	4.5	4.5
Expected dividend yield	2.7%	2.8%
Risk-free interest rate <sup>(iii)</sup>	0.8%	1.1%

(i) Weighted average based on number of units granted.

(ii) Expected weighted average life.

(iii) Based on Government of Canada bonds.

There were no stock options granted during the three months ended September 30, 2021 and 2020. Expenses relating to current and prior year options were \$1.4 million (2020: \$1.1 million).

The fair value of options granted during the nine months ended September 30, 2021 was \$5.8 million (2020: \$4.4 million). Expenses relating to current and prior year options were \$3.9 million (2020: \$3.4 million).

#### **Restricted Share Units and Performance Share Units**

A summary of the status of the Company's Restricted Share Units ("RSUs") plans (including Performance Share Units ("PSUs")) as at and for the nine months ended September 30 are presented below:

	2021			2020	)	
			/eighted average			/eighted average
	RSUs outstanding	fa	air value at grant	RSUs outstanding		air value at grant
Outstanding at January 1	1,550,135	\$	24.99	1,245,915	\$	28.80
Granted	548,050	\$	24.12	672,360	\$	20.80
Forfeited	(4,760)	\$	23.45	—	\$	
Outstanding at March 31	2,093,425	\$	24.76	1,918,275	\$	25.99
Distributed	(319,791)	\$	30.61	(329,381)	\$	30.26
Forfeited	(54,933)	\$	27.98	(60,922)	\$	28.97
Outstanding at June 30	1,718,701	\$	23.57	1,527,972	\$	24.96
Granted	24,760	\$	24.79	14,220	\$	26.73
Forfeited	(1,040)	\$	24.12	(2,630)	\$	23.23
Outstanding September 30	1,742,421	\$	23.59	1,539,562	\$	24.95

The fair value of RSUs and PSUs granted during the three months ended September 30, 2021 was \$0.5 million (2020: \$0.3 million). Expenses for the three months ended September 30, 2021 relating to current and prior year RSUs and PSUs, were \$6.7 million (2020: \$2.8 million).

The fair value of RSUs and PSUs granted during the nine months ended September 30, 2021 was \$11.9 million (2020: \$12.4 million). Expenses for the nine months ended September 30, 2021 relating to current and prior year RSUs and PSUs, were \$13.0 million (2020: \$7.7 million).

The key assumptions used in the valuation of fair value of RSUs granted during the nine months ended September 30, 2021 and 2020 are shown in the table below<sup>(i)</sup>:

	2021	2020
Expected RSU life (in years)	3.1	3.2
Forfeiture rate	13.8%	13.7%
Risk-free interest rate <sup>(ii)</sup>	0.5%	1.1%

<sup>(i)</sup> Weighted average based on number of units granted.

(ii) Based on Government of Canada bonds.

#### **Director Share Units**

Expenses for the three and nine months ended September 30, 2021 relating to director share units were \$0.4 million and \$0.8 million (2020: \$0.4 million and \$1.1 million).

#### **13. SEGMENTED FINANCIAL INFORMATION**

The Company has two reportable segments. As described below, these segments offer different products, with separate organizational structures, brands, financial, and marketing strategies. The Company's chief operating decision makers regularly review internal reports for these businesses; performance of the Meat Protein Group is based on revenue growth, Adjusted Operating Earnings and Adjusted EBITDA, while the performance of the Plant Protein Group is based predominantly on revenue growth rates, gross margin optimization and controlling investment levels, which generate high revenue growth rates. Refer to section 20. Non-IFRS Financial Measures, of the Company's Management's Discussion and Analysis for the three and nine months ended September 30, 2021, for the definitions of these non-IFRS financial measures. The operations of each segment are described as follows:

- (a) The Meat Protein Group is comprised of prepared meats, ready-to-cook and ready-to-serve meals, value-added fresh pork and poultry products that are sold to retail, foodservice and industrial channels, and agricultural operations in pork and poultry. The Meat Protein Group includes leading brands such as Maple Leaf®, Maple Leaf Prime®, Schneiders®, Mina®, Greenfield Natural Meat Co.® and many leading regional brands.
- (b) The Plant Protein Group is comprised of refrigerated plant protein products, premium grain-based protein and vegan cheese products sold to retail, foodservice and industrial channels. The Plant Protein Group includes the brands Lightlife® and Field Roast<sup>™</sup>.

	Three r	nonths ended	September 3	30, 2	2021		Three	months ended	September 3	0, 2	020
	Meat Protein Group	Plant Protein Group	Non- Allocated <sup>(i)</sup>		Total <sup>(ii)</sup>		Meat Protein Group	Plant Protein Group	Non- Allocated <sup>(i)</sup>		Total <sup>(ii)</sup>
Sales	\$1,150,338	47,967	(9,662)	\$1	,188,643	\$´	1,014,423	51,369	(8,624)	\$	1,057,169
Gross profit	\$ 191,483	(3,263)	(62)	\$	188,158	\$	160,649	3,391	64,073	\$	228,114
Selling, general and administrative expenses	\$ 85,859	34,404	_	\$	120,263	\$	80,655	46,509	_	\$	127,165
Earnings (loss) before income taxes	\$ 105,345	(37,857)	(5,151)	\$	62,337	\$	79,829	(43,165)	53,701	\$	90,365
Interest expense and other financing costs	_	_	5,683		5,683		_	_	7,474		7,474
Other (income) expense	(561)	190	(594)		(965)		(1,567)	47	2,898		1,378
Restructuring and other related costs	840	_	—		840		1,732	_	_		1,732
Earnings (loss) from operations	\$ 105,624	(37,667)	(62)	\$	67,895	\$	79,994	(43,118)	64,073	\$	100,949
Change in fair value of biological assets	_	_	(6,630)		(6,630)		_	_	(40,176)		(40,176)
Unrealized loss (gain) on derivative contracts	_	_	6,692		6,692		_	_	(23,896)		(23,896)
Adjusted Operating Earnings	\$ 105,624	(37,667)	_	\$	67,957	\$	79,994	(43,118)	_	\$	36,876
Depreciation and amortization	43,112	3,915	_		47,027		44,099	3,599	_		47,699
Items included in other income (expense) representative of ongoing operations	562	(191)	_		371		(1,490)	(47)	(469)		(2,007)
Adjusted EBITDA	\$ 149,298	(33,943)	—	\$	115,355	\$	122,603	(39,565)	(469)	\$	82,568

<sup>(i)</sup> Non-Allocated includes eliminations of inter-segment sales and associated cost of goods sold, and non-allocated costs which are comprised of income and expenses not separately identifiable to reportable segments or are not part of the measures used by the Company when assessing a segment's operating results.

(ii) Totals may not add due to rounding.

	Nine m	onths ended	September 3	0, 2021	Nine m	nonths ended S	September 30	, 2020
	Meat Protein Group	Plant Protein Group	Non- Allocated <sup>(/)</sup>	Total <sup>(ii)</sup>	Meat Protein Group	Plant Protein Group	Non- Allocated <sup>(i)</sup>	Total <sup>(ii)</sup>
Sales	\$3,281,509	138,648	(19,570)	\$3,400,587	\$3,036,160	158,337	(19,988)	\$3,174,510
Gross profit	\$ 524,622	(2,854)	(5,000)	\$ 516,768	\$ 494,535	18,033	10,218	\$ 522,787
Selling, general and administrative expenses	\$ 254,112	92,955	_	\$ 347,067	\$ 252,407	111,491	_	\$ 363,899
Earnings (loss) before income taxes	\$ 268,259	(96,165)	(29,647)	\$ 142,447	\$ 240,818	(93,528)	(22,772)	\$ 124,518
Interest expense and other financing costs	_	_	16,362	16,362	_	_	23,434	23,434
Other (income) expense	(1,447)	356	8,285	7,194	(1,760)	70	9,556	7,866
Restructuring and other related costs	3,698	—	—	3,698	3,070	—	_	3,070
Earnings (loss) from operations	\$ 270,510	(95,809)	(5,000)	\$ 169,701	\$ 242,128	(93,458)	10,218	\$ 158,888
Change in fair value of biological assets	_	_	6,779	6,779	_	_	1,159	1,159
Unrealized gain on derivative contracts	_		(1,779)	(1,779)	_	_	(11,377)	(11,377)
Adjusted Operating Earnings	\$ 270,510	(95,809)	_	\$ 174,701	\$ 242,128	(93,458)	_	\$ 148,670
Depreciation and amortization	134,359	11,323	_	145,682	131,089	10,853	_	141,942
Items included in other (expense) income representative of ongoing operations	(2,568)	(356)	_	(2,924)	(1,297)	(70)	(469)	(1,836)
Adjusted EBITDA	\$ 402,301	(84,842)	_	\$ 317,459	\$ 371,920	(82,675)	(469)	\$ 288,776

<sup>(i)</sup> Non-Allocated includes eliminations of inter-segment sales and associated cost of goods sold, and non-allocated costs which are comprised of income and expenses not separately identifiable to reportable segments or are not part of the measures used by the Company when assessing a segment's operating results.

(ii) Totals may not add due to rounding.

The following summarizes capital expenditures by segments:

	Three months ended September 30,		Nine months ended September 30,	
	2021	2020	2021	2020
Meat Protein Group	\$ 128,277	\$ 92,699	\$ 420,563	\$ 273,030
Plant Protein Group	21,213	5,776	75,072	13,355
Non-allocated capital expenditures	3,455	4,520	8,800	17,799
Total capital expenditures	\$ 152,945	\$ 102,995	\$ 504,435	\$ 304,184

#### Information About Geographic Areas

The following summarizes sales by country of origin:

	Three months ended	Three months ended September 30,		Nine months ended September 30,	
	2021	2020	2021	2020	
Canada	\$ 879,827	\$ 789,439	\$ 2,493,450	\$ 2,287,324	
U.S.	147,075	113,887	413,047	359,629	
Japan	111,585	100,130	316,726	315,186	
China	1,401	24,533	9,031	121,537	
Other	48,755	29,180	168,333	90,834	
Sales	\$ 1,188,643	\$ 1,057,169	\$ 3,400,587	\$ 3,174,510	

The following summarizes the location of non-current assets by country:

	As at September 30,	As at September 30,	As at December 31,	
	2021	2020	2020	
Canada	\$ 2,865,924	\$ 2,424,814	\$ 2,558,886	
U.S.	454,616	408,642	391,538	
Other	1,048	292	205	
Total non-current assets <sup>(i)</sup>	\$ 3,321,588	\$ 2,833,748	\$ 2,950,629	

<sup>()</sup> Excludes financial instruments, investments designated as financial instruments, employee benefits, and deferred tax assets.

#### **Information About Major Customers**

For the three months ended September 30, 2021, the Company reported Meat and Plant Protein sales to two customers representing 11.9% and 10.7% (2020: 13.2% and 11.5%) of total sales. No other sales were made to any one customer that represented in excess of 10.0% of total sales.

For the nine months ended September 30, 2021, the Company reported Meat and Plant Protein sales to two customers representing 12.2% and 11.2% (2020: 12.7% and 11.1%) of total sales. No other sales were made to any one customer that represented in excess of 10.0% of total sales.

#### **14. RELATED PARTY TRANSACTIONS**

The Company sponsors a number of defined benefit, defined contribution and post-retirement benefit plans. During the three and nine months ended September 30, 2021, the Company contributed \$7.6 million and \$28.6 million (2020: \$7.5 million and \$22.3 million) to these plans.

The Company's largest shareholder is McCain Capital Inc. ("MCI"). The Company has been informed that Mr. Michael H. McCain, Chief Executive Officer and President of the Company, is the controlling shareholder of MCI. For the three and nine months ended September 30, 2021, the Company received services from MCI in the amount of \$0.0 million and \$0.0 million (2020: \$0.0 million and \$0.1 million), which represented the market value of the transactions with MCI. As at September 30, 2021, September 30, 2020, and December 31, 2020, a nominal amount was owed to MCI relating to these transactions.

McCain Financial Advisory Services ("MFAS"), is an entity jointly controlled by individuals including Mr. Michael H. McCain. For the three and nine months ended September 30, 2021 and 2020, the Company provided services to and received from, MFAS for a nominal amount which represented the market value of the transactions.

#### **15. BUSINESS COMBINATIONS**

#### (a) 2021 Acquisition

On June 25, 2021, the Company completed the acquisition of a poultry processing facility and associated supply from Certm Inc. (formerly Cericola Farms Inc.), a privately held Canadian company for total consideration of \$60.2 million (cash due at closing: \$40.0 million; 2018 deposit \$20.2 million) prior to any working capital adjustments. This acquisition concludes the purchase and sale agreement dated June 27, 2018 pursuant to which the Company previously acquired two poultry plants and associated supply, with a put/call option to purchase a third processing facility. The Company has financed the transaction using a combination of cash on hand and drawings on existing credit facilities. The acquisition has been accounted for as a business combination.

No goodwill is expected to be recorded on the transaction.

The Company has not yet finalized the amounts recorded for the acquisition.

The preliminary fair value of the consideration transferred for the poultry processing facility and associated poultry supply consists of the following:

	P	Purchase Price	
		June 25, 2021	
Purchase price paid upon closing of the put option	\$	40,000	
Cash deposit prepaid in the year ended December 31, 2018		20,185	
Working capital and other adjustments		1,928	
Total consideration paid in cash	\$	62,113	

During the third quarter of 2021 the Company recorded the following adjustments to the preliminary purchase price allocation:

	 June 25, 2021			
	Preliminary amounts	Adjustments So	Valuation as at eptember 30, 2021	
Current assets				
Accounts receivable <sup>(i)</sup>	\$ 1,339	— \$	1,339	
Prepaid and other assets	70	_	70	
Non-current assets				
Property and equipment	13,651	_	13,651	
Intangible assets	46,155	1,777	47,932	
Current liabilities				
Accounts payable and accruals	(879)	—	(879)	
Total net assets acquired	\$ 60,336	1,777 \$	62,113	

<sup>(i)</sup> Pertain to trade receivables for which contractual cash flows not expected to be collected are not significant.

#### (b) Transaction Costs

During the three and nine months ended September 30, 2021, the Company recorded transaction costs pertaining to acquisitions of \$0.1 million that have been excluded from the consideration paid and have been recognized as an expense in other (income) expense.