

TSX: MFI

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# Maple Leaf Foods Reports Second Quarter 2018 Financial Results

Mississauga, Ontario, July 26, 2018 - Maple Leaf Foods Inc. (TSX: MFI) today reported its financial results for the second quarter, June 30, 2018.

- Sales up 1.1%, after adjusting for IFRS changes, foreign exchange and acquisitions
- Adjusted EBITDA Margin<sup>(1)</sup> of 10.1%
- Launched the Company's food and brand renovation to drive long-term brand and category growth
- Challenging market conditions, mostly due to volatile trade environments
- · Continued high growth in our U.S. and plant-based protein platforms
- Signed a definitive agreement to acquire Cericola Farms

# **Financial Highlights**

Second quarter sales decreased 1.8% to \$909.2 million and Adjusted Earnings per Share<sup>(2)</sup> decreased 17.1% to \$0.34 compared to the same quarter last year. Adjusted EBITDA Margin for the quarter was 10.1%, while Free Cash Flow<sup>(3)</sup> increased to \$22.9 million.

For the six months ended June 30, 2018, sales decreased 0.6% and Adjusted Earnings per Share decreased 13.5%. Adjusted EBITDA Margin was 10.1% while Free Cash Flow was approximately \$19.6 million.

Measure <sup>(a)</sup>	Three months ende	ed June 30,		Six months ende	ed June 30,	
(Unaudited)	2018	2017	% Change	2018	2017	% Change
Sales <sup>(b)</sup>	909.2	925.9	(1.8)%	1,726.8	1,737.1	(0.6)%
Net Earnings	34.9	37.3	(6.5)%	62.8	67.4	(6.8)%
Basic Earnings per Share	0.28	0.29	(3.4)%	0.50	0.52	(3.8)%
Adjusted EBITDA Margin	10.1%	11.2%	(110) bps	10.1%	11.0%	(90) bps
Adjusted Operating Earnings <sup>(4)</sup>	57.8	75.0	(22.9)%	110.6	134.0	(17.5)%
Adjusted Earnings per Share	0.34	0.41	(17.1)%	0.64	0.74	(13.5)%
Free Cash Flow	22.9	15.2	51.4 %	19.6	49.9	(60.7)%

<sup>(</sup>a) All financial measures in millions except Adjusted EBITDA Margin and Basic and Adjusted Earnings per Share.

Note: Several items are excluded from the discussions of underlying earnings performance as they are not representative of ongoing operational activities. Refer to the section entitled Reconciliation of Non-IFRS Financial Measures at the end of this news release for a description and reconciliation of all non-IFRS financial measures.

"We anticipated a more challenging year in 2018, driven by temporarily volatile trading environments and our market launch of a comprehensive food renovation in the second quarter, which is largely how it has unfolded so far," said Michael H. McCain, President and CEO. "During this time we have maintained our financial performance above strategic targets, a testament to the value-added strength and balance in our portfolio, we have had excellent underlying commercial and operating gains, and we are enthusiastic about the key initiatives which will create long term shareholder value."

<sup>(</sup>b) 2018 sales include the impact of the adoption of new accounting standard IFRS 15 - Revenue from Contracts with Customers. Refer to note 2(b) of the unaudited condensed consolidated interim financial statements for further details on the impact of the adoption of new accounting standards.

## Sales and Earnings

(\$ thousands)	Three month	s ended Jui	ne 30,	Six months ended June 30,				
(Unaudited)	201	8	2017		2018		2017	
Total Sales	\$ 909,244	\$ 9	25,873	\$1,	726,753	\$1,	737,058	
Adjusted Operating Earnings	\$ 57,833	\$	75,006	\$ '	110,605	\$	134,036	
Adjusted EBITDA Margin	10.1	%	11.2%		10.1%		11.0%	

Sales for the second quarter decreased 1.8% to \$909.2 million or an increase of 1.1% after adjusting for IFRS15, foreign exchange and acquisitions. Sales growth in sustainable meats, expansion of plant protein in the US and pricing taken in the fall of 2017 was offset by decreased market values in pork and lower prepared meats volumes.

Sales for the first six months decreased 0.6% to \$1,726.8 million or an increase of 1.7% after adjusting for IFRS15, foreign exchange and acquisitions. The decrease in sales is consistent with the factors noted above.

Net earnings for the second quarter decreased to \$34.9 million (\$0.28 per basic share) compared to \$37.3 million (\$0.29 per basic share) in the second quarter of 2017. Margin expansion in prepared meats and volume growth in plant protein were offset by investments to launch the food renovation in our major brands and lower market values in pork. Second quarter results were also impacted by the change in the fair value of biological assets, unrealized gains on derivative contracts and lower restructuring charges, which are excluded in calculating Adjusted Operating Earnings.

For the first six months, net earnings were \$62.8 million (\$0.50 per basic share) compared to \$67.4 million (\$0.52 per basic share) last year. The decrease in net earnings for year to date is consistent with the factors noted above.

Adjusted Operating Earnings decreased to \$57.8 million compared to \$75.0 million in the second quarter of 2017. Challenging market conditions in the pork complex and investments to launch food renovation of major brands more than offset lower input costs, positive sales mix and continued progress in supply chain efficiency.

Adjusted Operating Earnings in the first six months was \$110.6 million compared to \$134.0 million last year. The decrease in Adjusted Operating Earnings is consistent with the factors noted above.

Adjusted EBITDA Margin for the second quarter was 10.1% compared to 11.2% in the second quarter of 2017. For the first six months, Adjusted EBITDA Margin decreased to 10.1% from 11.0% consistent with the factors noted above.

#### **Other Matters**

On July 25, 2018, the Board of Directors approved a dividend of \$0.13 per share payable September 28, 2018 to shareholders of record at the close of business on September 7, 2018. Unless indicated otherwise by the Company at or before the time the dividend is paid, this dividend will be considered an eligible dividend for the purposes of the "Enhanced Dividend Tax Credit System".

On June 27, 2018, the Company signed a definitive agreement to acquire two processing plants and associated supply from Cericola Farms, a privately held company. The transaction will be financed through a combination of cash-on-hand and drawings under the existing credit facility and is expected to close in August, subject to normal closing requirements including Competition Bureau review.

# Conference Call

An investor presentation related to the Company's second quarter financial results is available at <a href="www.mapleleaffoods.com">www.mapleleaffoods.com</a> and can be found under *Presentations and Webcasts* on the *Investors* page. A conference call will be held at 2:30 p.m. EDT on July 26, 2018, to review Maple Leaf Foods' second quarter financial results. To participate in the call, please dial 416-340-2218 or 1-800-273-9672. For those unable to participate, playback will be made available an hour after the event at 905-694-9451 or 1-800-408-3053 (Passcode:5525538#).

A webcast presentation of the second quarter financial results will also be available at: https://edge.media-server.com/m6/p/n6d3aufa

The Company's full unaudited condensed consolidated interim financial statements and related Management's Discussion and Analysis are available on the Company's website.

## **Reconciliation of Non-IFRS Financial Measures**

The Company uses the following non-IFRS measures: Adjusted Operating Earnings, Adjusted Earnings per Share, Adjusted EBITDA, Free Cash Flow and Net (Debt) Cash. Management believes that these non-IFRS measures provide useful information to investors in measuring the financial performance of the Company for the reasons outlined below. These measures do not have a standardized meaning prescribed by IFRS and therefore they may not be comparable to similarly titled measures presented by other publicly traded companies and should not be construed as an alternative to other financial measures determined in accordance with IFRS.

## **Adjusted Operating Earnings**

Adjusted Operating Earnings, a non-IFRS measure, is used by Management to evaluate financial operating results. It is defined as earnings before income taxes adjusted for items that are not considered representative of ongoing operational activities of the business and items where the economic impact of the transactions will be reflected in earnings in future periods when the underlying asset is sold or transferred. The table below provides a reconciliation of net earnings as reported under IFRS in the unaudited condensed consolidated interim statements of earnings to Adjusted Operating Earnings for the three and six months ended, as indicated below. Management believes that this basis is the most appropriate on which to evaluate operating results, as they are representative of the ongoing operations of the Company.

(\$ thousands)	Thre	e months e	nded	Six months ended June 30,				
(Unaudited)		2018		2017		2018		2017
Net earnings	\$	34,925	\$	37,342	\$	62,843	\$	67,447
Income taxes		13,085		14,120		24,592		26,100
Earnings before income taxes	\$	48,010	\$	51,462	\$	87,435	\$	93,547
Interest expense and other financing costs		1,866		1,345		3,519		2,572
Other (income) expense		(1,769)		1,132		1,085		3,836
Restructuring and other related costs		1,916		4,986		3,971		11,476
Earnings from operations	\$	50,023	\$	58,925	\$	96,010	\$	111,431
Decrease in fair value of biological assets <sup>(5)</sup>		20,256		8,514		27,353		5,717
Unrealized (gain) loss on derivative contracts <sup>(5)</sup>		(12,446)		7,567		(12,758)		16,888
Adjusted Operating Earnings	\$	57,833	\$	75,006	\$	110,605	\$	134,036

# **Adjusted Earnings per Share**

Adjusted Earnings per Share, a non-IFRS measure, is used by Management to evaluate financial operating results. It is defined as basic earnings per share and is adjusted on the same basis as Adjusted Operating Earnings. The table below provides a reconciliation of basic earnings per share as reported under IFRS in the unaudited condensed consolidated interim statements of earnings to Adjusted Earnings per Share for the three and six months ended, as indicated below. Management believes this basis is the most appropriate on which to evaluate financial results as they are representative of the ongoing operations of the Company.

(\$ per share)	Three	months e	nded .	June 30,	Six months ended June 30					
(Unaudited)		2018		2017		2018		2017		
Basic earnings per share	\$	0.28	\$	0.29	\$	0.50	\$	0.52		
Restructuring and other related costs <sup>(6)</sup>		0.01		0.03		0.02		0.07		
Items included in other expense (income) not considered representative of ongoing operations <sup>(7)</sup>		0.01		_		0.03		0.03		
Change in the fair value of unrealized (gain) loss on derivative contracts <sup>(8)</sup>		(0.07)		0.04		(0.07)		0.10		
Change in the fair value of biological assets <sup>(8)</sup>		0.12		0.05		0.16		0.03		
Adjusted Earnings per Share (9)	\$	0.34	\$	0.41	\$	0.64	\$	0.74		

#### Adjusted Earnings Before Interest, Income Taxes, Depreciation, and Amortization

Adjusted EBITDA is calculated as earnings before interest and income taxes plus depreciation and intangible asset amortization, adjusted for items that are not considered representative of ongoing operational activities of the business, and items where the economic impact of the transactions will be reflected in earnings in future periods when the underlying asset is sold or transferred. The following table provides a reconciliation of net earnings as reported under IFRS in the unaudited condensed consolidated interim statements of earnings to Adjusted EBITDA for the three and six months ended, as indicated below.

Management believes Adjusted EBITDA is useful in assessing the performance of the Company's ongoing operations and its ability to generate cash flows to fund its cash requirements, including the Company's capital investment program.

(\$ thousands)	Thre	e months e	ended	l June 30,	Six months ended June 30					
(Unaudited)		2018		2017		2018		2017		
Net earnings	\$	34,925	\$	37,342	\$	62,843	\$	67,447		
Income taxes		13,085		14,120		24,592		26,100		
Earnings before income taxes	\$	48,010	\$	51,462	\$	87,435	\$	93,547		
Interest expense and other financing costs		1,866		1,345		3,519		2,572		
Items included in other expense (income) not considered representative of ongoing operations		1,602		360		4,292		3,839		
Restructuring and other related costs		1,916		4,986		3,971		11,476		
Change in the fair value of biological assets and unrealized (gain) loss on derivative contracts		7,810		16,081		14,595		22,605		
Depreciation and amortization		30,404		29,069		60,278		57,131		
Adjusted EBITDA	\$	91,608	\$	103,303	\$	174,090	\$	191,170		

#### Free Cash Flow

Free Cash Flow, a non-IFRS measure, is used by Management to evaluate cash flow after investing in the maintenance or expansion of the Company's asset base. It is defined as cash provided by (used in) operations, less additions to long-term assets. The following table calculates Free Cash Flow for the periods indicated below.

(\$ thousands)	Three months en	ded June 30,	Six months ended June 3			
(Unaudited)	2018	2017	2018	2017		
Cash provided by (used in) operating activities	\$ 70,471	\$ 42,132	\$ 102,526	\$ 97,140		
Additions to long-term assets	(47,541)	(26,982)	(82,901)	(47,237)		
Free Cash Flow	\$ 22,930	\$ 15,150	\$ 19,625	\$ 49,903		

# Net (Debt) Cash<sup>(10)</sup>

The following table reconciles Net (Debt) Cash to amounts reported under IFRS in the Company's consolidated financial statements for the three months ended, as indicated below. The Company calculates Net (Debt) Cash as cash and cash equivalents, less long-term debt and bank indebtedness. Management believes this measure is useful in assessing the amount of financial leverage employed.

(\$ thousands)	As at June 30,							
(Unaudited)	2018	2017						
Cash and cash equivalents	\$ 36,497	\$ 104,820						
Current portion of long-term debt	827	881						
Long-term debt	56,803	8,969						
Total debt	\$ 57,630	\$ 9,850						
Net (Debt) Cash	\$ (21,133)	\$ 94,970						

#### FORWARD-LOOKING STATEMENTS

This document contains, and the Company's oral and written public communications often contain, "forward-looking information" within the meaning of applicable securities law. These statements are based on current expectations, estimates, forecasts, and projections about the industries in which the Company operates, as well as beliefs and assumptions made by Management of the Company. Such statements include, but are not limited to, statements with respect to objectives and goals, in addition to statements with respect to beliefs, plans, objectives, expectations, anticipations, estimates, and intentions. Specific forward-looking information in this document includes, but is not limited to, statements with respect to: expectations regarding the use of derivatives, futures and options; the expected use of cash balances; source of funds for ongoing business requirements; capital investments and expectations regarding capital expenditures; expectations regarding the implementation of environmental sustainability initiatives; expectations regarding the adoption of new accounting standards and the impact of such adoption on financial position; expectations regarding pension plan performance and future pension plan liabilities and contributions; expectations regarding levels of credit risk; and expectations regarding outcomes of legal actions. Words such as "expect", "anticipate", "intend", "may", "will", "plan", "believe", "seek", "estimate", and variations of such words and similar expressions are

intended to identify such forward-looking information. These statements are not guarantees of future performance and involve assumptions, risks, and uncertainties that are difficult to predict.

In addition, these statements and expectations concerning the performance of the Company's business in general are based on a number of factors and assumptions including, but not limited to: the condition of the Canadian, U.S., and Japanese economies; the rate of exchange of the Canadian dollar to the U.S. dollar, and the Japanese yen; the availability and prices of raw materials, energy and supplies; product pricing; the availability of insurance; the competitive environment and related market conditions; improvement of operating efficiencies; continued access to capital; the cost of compliance with environmental and health standards; no adverse results from ongoing litigation; no unexpected actions of domestic and foreign governments; and the general assumption that none of the risks identified below or elsewhere in this document will materialize. All of these assumptions have been derived from information currently available to the Company, including information obtained by the Company from third-party sources. These assumptions may prove to be incorrect in whole or in part. In addition, actual results may differ materially from those expressed, implied, or forecasted in such forward-looking information, which reflect the Company's expectations only as of the date hereof.

Factors that could cause actual results or outcomes to differ materially from the results expressed, implied, or forecasted by forward looking information include, among other things:

- risks associated with the Company focusing solely on the protein business;
- risks related to the Company's decisions regarding any potential return of capital to shareholders;
- risks associated with concentration of production in fewer facilities;
- risks associated with the availability of capital;
- risks associated with changes in the Company's information systems and processes;
- risks associated with cyber threats;
- risks posed by food contamination, consumer liability, and product recalls;
- · risks associated with acquisitions, divestitures, and capital expansion projects;
- impact on pension expense and funding requirements of fluctuations in the market prices of fixed income and equity securities and changes in interest rates;
- cyclical nature of the cost and supply of hogs and the competitive nature of the pork market generally;
- risks related to the health status of livestock;
- impact of a pandemic on the Company's operations;
- · the Company's exposure to currency exchange risks;
- ability of the Company to hedge against the effect of commodity price changes through the use of commodity futures and options;
- impact of changes in the market value of the biological assets and hedging instruments;
- risks associated with the supply management system for poultry in Canada;
- risks associated with the use of contract manufacturers;
- · impact of international events on commodity prices and the free flow of goods;
- risks posed by compliance with extensive government regulation;
- risks posed by litigation:
- impact of changes in consumer tastes and buying patterns;
- · impact of extensive environmental regulation and potential environmental liabilities;
- risks associated with a consolidating retail environment;
- risks posed by competition;
- risks associated with complying with differing employment laws and practices, the potential for work stoppages due to non-renewal of collective agreements, and recruiting and retaining qualified personnel;
- risks associated with pricing the Company's products;
- · risks associated with managing the Company's supply chain; and
- risks associated with failing to identify and manage the strategic risks facing the Company.
- Impact of changes in International Financial Reporting Standards and other accounting standards that the Company is required to adhere to for regulatory purposes

The Company cautions the reader that the foregoing list of factors is not exhaustive. These factors are discussed in more detail under the heading "Risk Factors" in the Company's Annual Management's Discussion and Analysis for the year ended December 31, 2017, that is available on SEDAR at www.sedar.com. The reader should review such section in detail. Some of the forward-

looking information may be considered to be financial outlooks for purposes of applicable securities legislation including, but not limited to, statements concerning future capital expenditures. These financial outlooks are presented to evaluate anticipated future uses of cash flows, and may not be appropriate for other purposes and readers should not assume they will be achieved. The Company does not intend to, and the Company disclaims any obligation to, update any forward-looking information, whether written or oral, or whether as a result of new information, future events or otherwise, except as required by law. Additional information concerning the Company, including the Company's Annual Information Form is available on SEDAR at www.sedar.com.

## **About Maple Leaf Foods Inc.**

Maple Leaf Foods Inc. is a leading consumer protein company, making high quality, innovative products under national brands including Maple Leaf®, Maple Leaf Prime®, Maple Leaf Natural Selections®, Schneiders®, Schneiders® Country Naturals®, Mina®, SWIFT®, Lightlife<sup>™</sup> and Field Roast Grain Meat Co.™. Maple Leaf employs approximately 11,500 people and does business in Canada, the U.S. and Asia. The Company is headquartered in Mississauga, Ontario and its shares trade on the Toronto Stock Exchange (MFI).

## **Footnote Legend**

- Adjusted EBITDA is calculated as earnings before interest and income taxes plus depreciation and intangible asset amortization, adjusted for items that are not considered representative of ongoing operational activities of the business, and items where the economic impact of the transactions will be reflected in earnings in future periods when the underlying asset is sold or transferred. Adjusted EBITDA margin is calculated as Adjusted EBITDA divided by sales. Please refer to the section entitled Non-IFRS Financial Measures in the Company's 2018 second quarter Management's Discussion and Analysis.
- 2. Adjusted Earnings per Share, a non-IFRS measure, is used by Management to evaluate financial operating results. It is defined as basic earnings per share and is adjusted on the same basis as Adjusted Operating Earnings. Please refer to the section entitled Non-IFRS Financial Measures in the Company's 2018 second guarter Management's Discussion and Analysis.
- 3. Free Cash Flow, a non-IFRS measure, is used by Management to evaluate cash flow after investing in the maintenance or expansion of the Company's asset base. It is defined as cash provided by (used in) operations, less additions to long-term assets. Please refer to the section entitled Non-IFRS Financial Measures in the Company's 2018 second quarter Management's Discussion and Analysis.
- 4. Adjusted Operating Earnings, a non-IFRS measure, is used by Management to evaluate financial operating results. It is defined as earnings before income taxes adjusted for items that are not considered representative of ongoing operational activities of the business, and items where the economic impact of the transactions will be reflected in earnings in future periods when the underlying asset is sold or transferred. Please refer to the section entitled Non-IFRS Financial Measures in the Company's 2018 second quarter Management's Discussion and Analysis.
- 5. Unrealized gains/losses on derivative contracts is reported within cost of sales in the Company's 2018 second quarter unaudited condensed consolidated interim financial statements. For biological assets information, please refer to Note 6 of the Company's 2018 second quarter unaudited condensed consolidated interim financial statements.
- 6. Includes per share impact of restructuring and other related costs, net of tax.
- 7. Primarily includes (gains) and losses on disposal of investment properties, acquisition related costs, interest income, and litigation costs, net of tax.
- 8. Includes per share impact of the change in unrealized losses on derivative contracts and the change in fair value of biological assets, net of tax.
- 9. May not add due to rounding.
- 10. The Company calculates Net (Debt) Cash as cash and cash equivalents, less long-term debt and bank indebtedness. Management believes this measure is useful in assessing the amount of financial leverage employed.

# **Consolidated Interim Balance Sheets**

(In thousands of Canadian dollars)	As	at June 30, 2018	As	at June 30, 2017	As at December 3 201		
,		(Unaudited)		(Unaudited)		2017	
ASSETS		,		,			
Current assets							
Cash and cash equivalents	\$	36,497	\$	104,820	\$	203,425	
Accounts receivable		143,515		140,474		123,968	
Notes receivable		36,452		42,410		28,918	
Inventories		325,382		306,967		273,365	
Biological assets		87,001		107,958		111,735	
Prepaid expenses and other assets		22,327		54,225		24,393	
Assets held for sale		_		5,251			
	\$	651,174	\$	762,105	\$	765,804	
Property and equipment		1,138,860		1,092,603		1,116,309	
Investment property		4,398		1,910		1,892	
Employee benefits		36,733		1,357		9,856	
Other long-term assets		7,952		5,452		6,125	
Goodwill		670,713		520,423		517,387	
Intangible assets		214,701		221,097		215,197	
Total assets	\$	2,724,531	\$	2,604,947	\$	2,632,570	
Accounts payable and accruals Provisions	\$	310,040 6,021	\$	272,865 13,906	\$	300,659 9,335	
Provisions		6,021		13,906		9,335	
Current portion of long-term debt		827		881		805	
Income taxes payable		11,440		6,540		7,855	
Other current liabilities		46,642		45,707		31,597	
	\$	374,970	\$	339,899	\$	350,251	
Long-term debt		56,803		8,969		8,443	
Employee benefits		112,229		118,978		117,808	
Provisions		9,291		14,710		11,273	
Other long-term liabilities		15,267		13,084		12,689	
Deferred tax liability		104,475		61,215		80,498	
Total liabilities	\$	673,035	\$	556,855	\$	580,962	
Shareholders' equity							
Share capital	\$	834,814	\$	847,326	\$	835,154	
Retained earnings	•	1,237,712	Ψ	1,213,935	Ψ	1,253,035	
•		356		1,792		(9,620	
Accumulated other comprehensive income (loss)		000				-	
Accumulated other comprehensive income (loss)  Treasury stock		(21,386)		(14.961)		(Zn 9n i	
Treasury stock  Total shareholders' equity	\$	(21,386) 2,051,496	\$	(14,961) 2,048,092	\$	(26,961 2,051,608	

Restated, see Note 17(b) of the Company's 2018 second quarter unaudited condensed consolidated interim financial statements.

# Consolidated Interim Statements of Net Earnings

(In thousands of Canadian dollars, except share amounts)	Three months	s end	ed June 30,	Six months ended June 30				
(Unaudited)	2018		2017		2018		2017	
Sales	\$ 909,244	\$	925,873	\$	1,726,753	\$	1,737,058	
Cost of goods sold	769,986		778,195		1,455,326		1,455,684	
Gross margin	\$ 139,258	\$	147,678	\$	271,427	\$	281,374	
Selling, general and administrative expenses	89,235		88,753		175,417		169,943	
Earnings before the following:	\$ 50,023	\$	58,925	\$	96,010	\$	111,431	
Restructuring and other related costs	(1,916)		(4,986)		(3,971)		(11,476)	
Other income (expense)	1,769		(1,132)		(1,085)		(3,836)	
Earnings before interest and income taxes	\$ 49,876	\$	52,807	\$	90,954	\$	96,119	
Interest expense and other financing costs	1,866		1,345		3,519		2,572	
Earnings before income taxes	\$ 48,010	\$	51,462	\$	87,435	\$	93,547	
Income taxes	13,085		14,120		24,592		26,100	
Net earnings	\$ 34,925	\$	37,342	\$	62,843	\$	67,447	
Earnings per share:								
Basic earnings per share	\$ 0.28	\$	0.29	\$	0.50	\$	0.52	
Diluted earnings per share	\$ 0.27	\$	0.28	\$	0.49	\$	0.51	
Weighted average number of shares (millions)								
Basic	126.0		129.1		126.1		129.8	
Diluted	128.3		132.9		128.5		133.1	

# Consolidated Interim Statements of Other Comprehensive Income (Loss)

(In thousands of Canadian dollars)	Thre	ee months e	nded	June 30,	Six months ended June 30,				
(Unaudited)		2018		2017		2018		2017	
Net earnings	\$	34,925	\$	37,342	\$	62,843	\$	67,447	
Other comprehensive income (loss)									
Actuarial gains (losses) that will not be reclassified to profit or loss									
(Net of tax of \$5.3 million and \$9.4 million; 2017: \$5.2 million and \$6.2 million)	\$	14,874	\$	(14,721)	\$	26,649	\$	(17,561)	
Items that are or may be reclassified subsequently to profit or loss:									
Change in accumulated foreign currency translation adjustment									
(Net of tax of \$0.0 million and \$0.0 million; 2017: \$0.0 million and \$0.0 million)	\$	7,369	\$	(5,109)	\$	19,198	\$	(7,185)	
Change in foreign exchange losses on long-term debt designated as a net investment									
(Net of tax of \$0.1 million and \$0.4 million; 2017: \$0.0 million and \$0.0 million)		(1,358)		_		(2,855)		_	
Change in unrealized (losses) gains on cash flow hedges									
(Net of tax of \$0.4 million and \$0.9 million; 2017: \$2.2 million and \$2.6 million)		(1,207)		6,195		(6,367)		7,358	
Total items that are or may be reclassified subsequently									
to profit or loss	\$	4,804	\$	1,086	\$	9,976	\$	173	
Total other comprehensive income (loss)	\$	19,678	\$	(13,635)	\$	36,625	\$	(17,388)	
Comprehensive income	\$	54,603	\$	23,707	\$	99,468	\$	50,059	

# Consolidated Interim Statements of Changes in Total Equity

Accumulated other comprehensive income (loss)<sup>(i)</sup>

(In thousands of Canadian dollars) (Unaudited)	Share capital	Retained earnings	Contributed surplus	Foreign currency translation adjustment	Unrealized gains and losses on cash flow hedges	Treasury stock	Total equity
Balance as at December 31, 2017	\$ 835,154	\$ 1,253,035	<b>\$</b> —	\$ (11,420)	\$ 1,800	\$ (26,961) \$	2,051,608
Impact of new IFRS standards <sup>(iil)</sup>	_	(3,695)	_	_	_	<b>–</b> \$	(3,695)
Net earnings	_	62,843	_	_	_	— \$	62,843
Other comprehensive income (loss)(ii)	_	26,649	_	16,343	(6,367)	_	36,625
Dividends declared (\$0.26 per share)	_	(32,844)	_	_	_	_	(32,844)
Share-based compensation expense	_	_	9,238	_	_	_	9,238
Deferred taxes on share-based compensation	_	_	(500)	_	_	_	(500)
Repurchase of shares	(16,180)	(51,401)	(8,738)	_	_	_	(76,319)
Exercise of stock options	15,840	_	_	_	_	_	15,840
Settlement of share-based compensation	_	(16,875)	_	_	_	10,575	(6,300)
Shares purchased by RSU trust	_	_	_	_	_	(5,000)	(5,000)
Balance as at June 30, 2018	\$ 834,814	\$ 1,237,712	<b>\$</b> —	\$ 4,923	\$ (4,567)	\$ (21,386) \$	2,051,496

Accumulated other comprehensive income (loss)<sup>(i)</sup>

(In thousands of Canadian dollars) (Unaudited)	 Share capital	Retained earnings	Contributed surplus			Treasury stock	Total equity
Balance as at December 31, 2016	\$ 853,633	\$ 1,247,737	\$ —	\$ 2,116	\$ (497) \$	(14,966) \$	
Net earnings	_	67,447		_	_	— \$	67,447
Other comprehensive income (loss) <sup>(ii)</sup>	_	(17,561)	_	(7,185)	7,358	_	(17,388)
Dividends declared (\$0.22 per share)	_	(28,530)	_	_	_	_	(28,530)
Share-based compensation expense	_	_	11,842	_	_	_	11,842
Deferred taxes on share-based compensation	_	_	2,750	_	_	_	2,750
Repurchase of shares	(11,819)	(26,340)	(14,592)	_	_	_	(52,751)
Exercise of stock options	5,512	_	_	_	_	_	5,512
Settlement of share-based compensation	_	(28,818)	_	_	_	16,005	(12,813)
Shares purchased by RSU trust	_	_	_	_	_	(16,000)	(16,000)
Balance at June 30, 2017	\$ 847,326	\$ 1,213,935	\$ —	\$ (5,069)	\$ 6,861 \$	(14,961) \$	2,048,092

<sup>(</sup>i) Items that are or may be subsequently reclassified to profit or loss.

<sup>(</sup>ii) Included in other comprehensive income (loss) is the change in actuarial gains and losses that will not be reclassified to profit or loss and has been reclassified to retained earnings.

See Note 2 of the Company's 2018 second quarter unaudited condensed consolidated interim financial statements.

# Consolidated Interim Statements of Cash Flows

(In thousands of Canadian dollars)	Three months ended June 30,				Six months ended June 30,		
(Unaudited)		2018		2017	2018		2017
CASH PROVIDED BY (USED IN)							
Operating activities							
Net earnings	\$	34,925	\$	37,342	\$ 62,843	\$	67,447
Add (deduct) items not affecting cash:							
Change in fair value of biological assets		20,256		8,514	27,353		5,717
Depreciation and amortization		30,413		29,079	60,297		57,150
Share-based compensation		4,368		4,629	9,238		11,842
Deferred income taxes		9,554		12,003	15,660		22,481
Income tax current		3,531		2,117	8,932		3,619
Interest expense and other financing costs		1,866		1,345	3,519		2,572
Loss (gain) on sale of long-term assets		3,447		(831)	3,832		(510)
Change in fair value of non-designated							
derivative financial instruments		(12,485)		5,634	(12,300)		13,817
Change in net pension liability		1,900		(5,625)	3,605		(4,561)
Net income taxes paid		(1,802)		(3,707)	(4,270)		(6,365)
Interest paid		(1,465)		(832)	(2,639)		(1,650)
Change in provision for restructuring and other							
related costs		(3,702)		2,330	(4,287)		4,944
Change in derivatives margin		9,755		(11,694)	16,285		(14,124)
Other		1,579		996	(4,864)		83
Change in non-cash working capital		(31,669)		(39,168)	(80,678)		(65,322)
Cash provided by operating activities	\$	70,471	\$	42,132	\$ 102,526	\$	97,140
Financing activities							
Dividends paid	\$	(16,369)	\$	(14,205)	\$ (32,844)	\$	(28,530)
Net (decrease) increase in long-term debt		(4,483)		(93)	44,854		(278)
Exercise of stock options		15,626		3,905	15,840		5,512
Repurchase of shares		(48,854)		(29,432)	(70,944)		(111,412)
Payment of deferred financing fees		(50)		(78)	(79)		(142)
Purchase of treasury stock		_		(6,000)	(5,000)		(16,000)
Cash used in financing activities	\$	(54,130)	\$	(45,903)	\$ (48,173)	\$	(150,850)
Investing activities							
Additions to long-term assets	\$	(47,541)	\$	(26,982)	\$ (82,901)	\$	(47,237)
Acquisition of business, net of cash acquired		_		(9,523)	(138,380)		(199,440)
Proceeds from sale of long-term assets		_		1,500	_		1,586
Cash used in investing activities	\$	(47,541)	\$	(35,005)	\$ (221,281)	\$	(245,091)
Decrease in cash and cash equivalents	\$	(31,200)	\$	(38,776)	\$ (166,928)	\$	(298,801)
Cash and cash equivalents, beginning of period		67,697		143,596	203,425		403,621
Cash and cash equivalents, end of period	\$	36,497	\$	104,820	\$ 36,497	\$	104,820